

Employer Sponsored Member Booklet

1 October 2018

This *Member Booklet (Product Disclosure Statement)* has been prepared by FSS Trustee Corporation (referred to in this document as the 'trustee', 'we', 'us' or 'our') and it provides a summary of significant information for employer sponsored members of the First State Superannuation Scheme (referred to in this document as 'First State Super' or 'the fund'). It contains references to important information in the *Member Booklet Supplements* which also form part of this *Member Booklet*.

You should consider all the information contained in this *Member Booklet* and the *Member Booklet Supplements* before making a decision relating to the fund. The information in these documents is general information only and does not take into account your objectives, personal financial situation or needs. You should obtain financial advice that is tailored to your personal circumstances.

The information in this *Member Booklet* was accurate at the time of its preparation. Information which is not materially adverse is subject to change and may be updated from time to time. You can find the updated information on our website at firststatesuper.com.au/pdsupdates. A paper copy of this *Member Booklet*, the *Member Booklet Supplements* and any update is available free of charge by contacting us on 1300 650 873.

We may change any matter about First State Super without member consent, but in the case of an increase in fees and charges, we will notify members at least 30 days before the change occurs.

This offer is only made to persons receiving this *Member Booklet* (electronically or otherwise) in Australia.

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as trustee of the First State Superannuation Scheme
ABN 53 226 460 365

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1 About First State Super

First State Super is a profit for member superannuation fund run solely for the benefit of members. As one of Australia's largest superannuation funds, we use our size and stability to keep costs down and deliver a range of superannuation, insurance, and retirement income products as well as financial planning services.

You have *automatically* become a member because your employer has chosen us to receive compulsory superannuation contributions for employees who do not choose their own fund. We are authorised to accept these contributions under the government's MySuper arrangements. MySuper was introduced to give members who don't choose their own fund access to a simple, low-cost super option. Our latest MySuper product dashboards are available on our website at firststatesuper.com.au/dashboards. If you don't want your super to be invested in the MySuper Life Cycle strategy, then you can choose from our 12 investment options.

You can stay with the fund if you change jobs, or even if you're not working. We also offer retirement income products for when you prepare for, and move into, retirement.

Important information about the fund and the trustee, including trustee and executive remuneration, is available on our website at firststatesuper.com.au/policies.

2 How super works

Compulsory retirement savings

The federal government wants Australians to save for their retirement rather than rely solely on the age pension, so superannuation has tax incentives to encourage people to contribute. See **Section 7 – How super is taxed**.

For most people, superannuation is compulsory. Generally, employers are required by law to make superannuation guarantee (SG) contributions on behalf of employees earning \$450 or more (before-tax) per month. Some awards and enterprise agreements have different requirements.

Choosing a super fund

Most employees have the right to choose the superannuation fund into which their compulsory employer contributions will be paid (choice of fund). This *Member Booklet* summarises the key features of First State Super so you can easily compare it with other super funds.

Accessing your super

Generally, you can access your super when you reach your preservation age (between 55 and 60 depending on your date of birth) and permanently retire, although you can draw income from your super account as a transition to retirement income stream once you reach your preservation age. In some circumstances, such as severe financial hardship, you may be allowed early access to your super.

Combine your super

If you have super with more than one fund, you will be paying fees to, and receiving paperwork from, each fund. If you have super with other funds, you can transfer it to First State Super, but remember to check if exit fees apply and whether you will lose or be able to get the equivalent type of insurance cover with us. You should also consider informing your employer where you would like future employer contributions to be paid. You can look for lost super and combine multiple accounts using the **search and combine** tool on our website at firststatesuper.com.au/combine.

Your super account

Your super is in an accumulation account. Contributions and rollovers are added to your account, while withdrawals, insurance premiums, fees (except for investment fees) and taxes are deducted from your account.

Contributions

In addition to the SG, there are other types of contributions that can be made to your super to build your retirement savings. The types of contributions available to you depend on your age and employment status.

There are limits on how much can be contributed to your super each financial year without incurring additional tax. See the *Member Booklet Supplement: How super works* for more detailed information. The main types of super contributions that can be made to super are shown in **Table 1**.

Table 1: Contribution types

Concessional (before-tax) contributions
Employer SG, award and employer voluntary contributions
Salary sacrifice
Personal deductible contributions
Non-concessional (after-tax) contributions
Personal contributions
Spouse contributions
Other contributions
Government co-contribution
Low-income superannuation tax offset
Spouse contribution splitting

 You should read the important information about how super works, contributions and preservation rules before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: How super works*. The material relating to how super works, contributions and preservation rules may change between the time when you read this Statement and the day when you acquire the product.

3 Benefits of investing with First State Super

We offer a range of features and services to help you build and manage your superannuation throughout your working life and retirement.

- **MySuper** – if you don't make an investment choice, your super will be automatically invested in the MySuper Life Cycle strategy (see **Section 1 – About First State Super**).
- **A profit for member fund** – designed to deliver better financial outcomes for members, not shareholders.
- **Competitive fees** – as one of Australia's largest superannuation funds, we use our size and stability to keep costs down.
- **Automatic insurance cover** – flexible insurance cover for eligible members.
- **Investment choice** – 12 investment options.
- **Financial advice** – you have access to a range of advice services and no commissions are paid to financial advisers.
- **Stay with us when you change jobs or retire** – keep your membership wherever you work and choose an income stream to help you move into retirement.
- **Online access** – gives you easy access to information that will help you understand and manage your super.
- **Binding beneficiary nominations** – helps you ensure your death benefit is paid according to your wishes.

 You should read the important information about the benefits of investing with First State Super before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: About First State Super for Employer Sponsored, Police Blue Ribbon and Ambulance Officers' Super members and Nominating beneficiaries*. The material relating to the benefits of investing with First State Super may change between the time when you read this Statement and the day when you acquire the product.

4 Risks of super

Investment risk

All investments carry some risk. Your super may be invested in different asset classes (such as shares, fixed income, property and cash) and each of these can rise or fall in value. The amount and frequency of these rises and falls is referred to as the risk profile. Different strategies may carry different levels of risk, depending on the assets that make up the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk.

The risk profile of each investment option depends on the asset classes in which the option invests. Each pre-mixed investment option is made up of a mix of asset classes, so the overall risk of these options depends on the proportion allocated to each asset class. Each single asset class investment option reflects the risk profile of that particular asset class.

When choosing an investment option for your super, you need to consider the level of investment risk that is appropriate for you, which depends on your age, investment timeframe, where other parts of your wealth are invested and your risk tolerance. Seeking advice from a financial adviser can help you choose the most suitable investment option.

Your investment is not guaranteed and you may lose some of the money you have invested due to investment losses. The value of your investments and the level of returns will vary, and while past performance shows how an investment has performed in the past, future returns may differ.

Other risks

Your super should grow at a greater rate than inflation or there is a risk that the real value (buying power) of your savings will decrease. The amount of your future superannuation savings (including contributions and returns) may not be enough to provide adequately for your retirement. The laws that govern super may change and this may affect how you manage and invest your super.

The fund itself is exposed to certain operational risks. The Operational Risk Financial Requirement (ORFR) reserve is to provide funding for material losses that may arise from operational risks (unit pricing errors, major systems failures or other errors, or fraud against the fund) rather than investment risks.

 You should read the important information about the risks of investing in super before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Investments*. The material relating to the risks of investing in super may change between the time when you read this Statement and the day when you acquire the product.

5 How we invest your money

The fund offers 12 investment options which include:

- five pre-mixed options that invest across a range of asset classes, which can reduce the risk of loss if one particular asset class performs poorly
- seven single asset class options that invest in one asset class only, which can give you a greater degree of control over your investment by allowing you to choose the allocation to each asset class.

Generally, you can reduce your level of investment risk by spreading your money across a range of asset classes. This can be achieved by investing in the pre-mixed options or by investing in a variety of single asset class options. You can mix and match the options in any combination. If you don't choose an investment option, your contributions will be invested in First State Super's MySuper Life Cycle strategy.

For the pre-mixed options, each year we set a percentage we might invest in each asset class as a guide – this is called the strategic asset allocation, or SAA.

During the year we may move towards or away from the strategic asset allocation amounts depending on our outlook for the economy and investment markets. As a result, the actual asset allocations will vary over time. Where necessary, we will take steps to maintain the actual asset allocation within + or - 20% of the growth/income allocation shown in **Table 2**. We may vary the strategic asset allocations and asset allocation ranges for an investment option from time to time without notifying you.

The Standard Risk Measure (SRM) is based on industry standards to allow members to compare investment options that are expected to deliver a similar number of negative annual returns over any 20-year period.

The SRM is not a complete assessment of all forms of investment risk. For instance, it does not show the size of a potential negative return, or the likelihood that a positive return will be less than a member may need to meet their objectives. Further, it does not take into account the impact of administration fees on the likelihood of a negative return.

While it is recommended that the SRM is on a pre-tax basis, we have chosen to calculate the SRM on a net of tax basis because this provides a more realistic comparison between investment options for members as after-tax investment returns are credited to a member's account. You should ensure you are comfortable with the risks and potential losses associated with your chosen investment option(s).

Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Investments* for further information about the SRM.

The investment options, their growth to income allocation and the SRM (risk band and label) for each option are shown in **Table 2**.

Table 2: Investment options

Investment option	Growth/income allocation	Standard Risk Measure Band	Standard Risk Measure Label
MySuper Life Cycle strategy			
Growth (up to and including age 59)	75% growth 25% income	6	High
Balanced Growth (age 60 and over)	55% growth 45% income	6	High
Choice strategy			
Pre-mixed options			
High Growth	95% growth 5% income	6	High
Growth	75% growth 25% income	6	High
Diversified Socially Responsible Investment	76% growth 24% income	6	High
Balanced Growth	55% growth 45% income	6	High
Conservative Growth	30% growth 70% income	3	Low-medium
Single asset class options			
Australian Equities	100% growth	7	Very high
Australian Equities Socially Responsible Investment	100% growth	7	Very high
International Equities	100% growth	7	Very high
Property	100% growth	6	High
Australian Fixed Interest	100% income	6	High
International Fixed Interest	100% income	6	High
Cash	100% income	1	Very low

Flexibility

You can make a different choice for your current account balance and future contributions at any time online or by completing the *Investment choice (superannuation)* form available on our website, or by contacting us. You can transfer balances from another fund online or by using the *Request to transfer benefits to First State Super* form.

We regularly review the investment options and may add new options, remove existing options or alter the options from time to time without prior notice.

 Before selecting the MySuper Life Cycle strategy or an investment option for your super, you should carefully consider the likely investment return, the risk and your own investment timeframe.

MySuper Life Cycle

If you don't choose an investment option, your super will be invested in the MySuper Life Cycle strategy. The MySuper Life Cycle strategy has a different mix of assets depending on your age (see **Table 3**). Your super will be invested in the Growth option if you are aged under 60, or the Balanced Growth option if you are aged 60 and over. If you are invested in the MySuper Life Cycle strategy in the Growth option, your account balance and future contributions will be automatically switched to the Balanced Growth option when you reach age 60.

MySuper return target¹

The return target is expressed as a target level of return above inflation, as measured by the Consumer Price Index (CPI), over a 10-year period from 1 July 2018 net of tax and fees (including administration fees). The return target has been calculated in accordance with requirements that apply to MySuper, which differ from the method used to determine the investment objective shown in the table below.

The return target is the average of the expected returns, based on long-run return assumptions. The return targets for the MySuper Life Cycle options are:

Growth MySuper option: CPI + 3.39% pa

Balanced Growth MySuper option: CPI + 2.54% pa

 You should read the important information about how we invest your money before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Investments*. The material relating to how we invest your money may change between the time when you read this Statement and the day when you acquire the product.

Table 3: MySuper Life Cycle strategy

Description of option	Growth (MySuper Life Cycle option for members up to and including age 59)	Balanced Growth (MySuper Life Cycle option for members aged 60 and over)																																				
Investment objective ¹	CPI + 3.75% pa over rolling 10-year periods net of tax and fees.	CPI + 2.75% pa over rolling 10-year periods net of tax and fees.																																				
Growth/income allocation	75% growth assets/25% income assets	55% growth assets/45% income assets																																				
Asset allocation	<table border="1"> <thead> <tr> <th></th> <th>SAA</th> <th>Range</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td>23%</td> <td>13% to 33%</td> </tr> <tr> <td>International equities</td> <td>29%</td> <td>19% to 39%</td> </tr> <tr> <td>Alternatives²</td> <td>28%</td> <td>8% to 48%</td> </tr> <tr> <td>Fixed income</td> <td>10%</td> <td>1% to 20%</td> </tr> <tr> <td>Cash</td> <td>10%</td> <td>1% to 45%</td> </tr> </tbody> </table>		SAA	Range	Australian equities	23%	13% to 33%	International equities	29%	19% to 39%	Alternatives ²	28%	8% to 48%	Fixed income	10%	1% to 20%	Cash	10%	1% to 45%	<table border="1"> <thead> <tr> <th></th> <th>SAA</th> <th>Range</th> </tr> </thead> <tbody> <tr> <td>Australian equities</td> <td>16%</td> <td>6% to 26%</td> </tr> <tr> <td>International equities</td> <td>21%</td> <td>11% to 31%</td> </tr> <tr> <td>Alternatives²</td> <td>28%</td> <td>8% to 48%</td> </tr> <tr> <td>Fixed income</td> <td>20%</td> <td>5% to 35%</td> </tr> <tr> <td>Cash</td> <td>15%</td> <td>1% to 60%</td> </tr> </tbody> </table>		SAA	Range	Australian equities	16%	6% to 26%	International equities	21%	11% to 31%	Alternatives ²	28%	8% to 48%	Fixed income	20%	5% to 35%	Cash	15%	1% to 60%
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Who might invest in this option?	May suit investors who seek higher growth over the medium to long term and are willing to accept fluctuations in returns and the possibility of negative returns over the short term.	May suit investors who seek a balance of growth and income investments that are expected to deliver moderate returns over the medium term.																																				
Minimum suggested timeframe	Medium to long term (5–10 years)	Medium term (3–5 years)																																				
Risk label ³	High (Band 6)	High (Band 6)																																				
Expected frequency of negative returns ³	Approximately 4.7 times every 20 years	Approximately 4.0 times every 20 years																																				

¹ These objectives and return targets do not constitute a forecast or guarantee of the future performance or the future rates of return of the investment option.

² Alternatives can include both income and growth assets. See the *Member Booklet Supplement: Investments* for more information.

³ The underlying modelling methodology used to estimate risk labels and the frequency of negative returns is available on our website. See the *Member Booklet Supplement: Investments* for more information.

6 Fees and costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website (www.moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.

Table 4 summarises the fund's fees and costs that may be charged to members. These fees and other costs may be deducted from your account, from the returns on your investment, or from the assets of the superannuation entity as a whole. Other fees, such as activity fees, advice fees for personal advice and insurance fees, may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. This information can be used to compare costs between different superannuation products. We may vary our fees or introduce new fees at our discretion at any time without your consent. If we increase our fees or introduce new fees, we will notify you at least 30 days before the change occurs. This excludes investment fees which are estimates and the actual fees may be more or less than estimated.

Definitions of the fees and costs can be found in the *Member Booklet Supplement: Fees and costs* and on our website at firststatesuper.com.au/fees. First State Super does not pay any commissions to financial advisers.

Table 4: Fees and costs (Employer Sponsored)

Type of fee	Amount	How and when paid
Investment fee¹	MySuper Life Cycle strategy: Growth option: 0.80% per year Balanced Growth option: 0.76% per year The investment fee for the other options varies according to which option you select.	Deducted from the assets of the option, or the assets of underlying investment vehicles, before the unit price is determined.
Administration fee	\$52 per year (\$4.33 per month) plus an asset-based administration fee of 0.15% per year (\$75 per \$50,000). The asset-based administration fee is capped at \$750 per year (\$62.50 per month).	Deducted from your account at the end of each month, or on exit. Fees for part of a month are calculated based on the number of days you were in the fund. The asset-based administration fee is charged from the month your first contribution or rollover is received.
Buy-sell spread	Nil	The fund does not charge a buy-sell spread.
Switching fee	Nil	The fund does not charge a switching fee.
Exit fee	Nil	The fund does not charge an exit fee.
Advice fee relating to all members investing in a particular MySuper product or investment option	Nil	No advice fee is charged for providing general and simple advice limited to your First State Super account.
Other fees and costs²	Comprehensive financial advice	 Additional fees may be paid to a financial adviser. The fees will depend on the complexity of the advice you are seeking. If you obtain more comprehensive financial advice from a planner in our financial planning business, you will be informed of the fee before you proceed. If you are issued with a Statement of Advice, it will contain details of the fees, which may be deducted from your account when the advice is received (or you may need to pay the fee directly). See the <i>Member Booklet Supplement: Fees and other costs</i> .
	Family law application fee of \$110	Payable to us by the person making the request for information at the time a request is made.
	Family law splitting fee of \$88	Shared equally between both parties and deducted from each party's benefit at the time the benefit is split unless all of the benefit is going to the non-member spouse (in which case the non-member spouse pays the full fee).
	You will pay insurance premiums if you have insurance. In addition, to offset the costs of administering your insurance, for unit-based cover we retain \$1.20 per year per unit of death and total and permanent disablement (TPD) cover, and \$0.60 per year per unit of death only cover.	Deducted from your account at the end of the month or on exit, as part of the insurance premium. Fees for part of a month are calculated daily.
Indirect cost ratio	Nil	All indirect costs are included in investment fees.

¹ Investment fees may vary from year to year and cannot be precisely calculated in advance. These amounts are an estimate of the fees and costs of each option for the 12 months to 30 June 2018. Past costs are not a reliable indicator of future costs. The investment fees for all investment options are provided on page 4 of the *Member Booklet Supplement: Fees and other costs*.

² For more information on 'Other fees and costs' (also called 'Activity fees'), see the **Additional explanation of fees and costs** section in the *Member Booklet Supplement: Fees and other costs*.

Example of annual fees and costs

This table gives an example of how the fees and costs in the MySuper Life Cycle strategy for this superannuation product can affect your superannuation investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

EXAMPLE – MySuper Life Cycle Growth option		BALANCE OF \$50,000	EXAMPLE – MySuper Life Cycle Balanced Growth option		BALANCE OF \$50,000
Investment fees ¹	0.80%	For every \$50,000 you have in the superannuation product you will be charged \$400 each year.	Investment fees ¹	0.76%	For every \$50,000 you have in the superannuation product you will be charged \$380 each year.
PLUS Administration fees	\$52 (\$4.33 per month) + 0.15%	And , you will be charged \$127 in administration fees.	PLUS Administration fees	\$52 (\$4.33 per month) + 0.15%	And , you will be charged \$127 in administration fees.
PLUS Indirect costs for the superannuation product	0.00%	And , indirect costs of \$0.00 each year will be deducted from your investment.	PLUS Indirect costs for the superannuation product	0.00%	And , indirect costs of \$0.00 each year will be deducted from your investment.
EQUALS Cost of product ²		If your balance was \$50,000, then for that year you will be charged fees of \$527 for the superannuation product.	EQUALS Cost of product ²		If your balance was \$50,000, then for that year you will be charged fees of \$507 for the superannuation product.

¹ These amounts reflect the estimated investment fees for the 12 months to 30 June 2018. The actual amount you'll pay in future years will depend on the actual fees, costs and taxes incurred by us in managing the investment option.

² Additional fees may apply.

This example is illustrative only. What it costs you will depend on the investment option you choose.

 ASIC provides a calculator on its MoneySmart website, www.moneysmart.gov.au that can be used to calculate the effect of fees and costs on account balances.

 You should read the important information about fees and costs before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Fees and other costs*. The material relating to fees and costs may change between the time when you read this Statement and the day when you acquire the product.

7 How super is taxed

Tax concessions make super a tax-effective way to save for your retirement.

Tax on contributions

Concessional (before-tax) contributions to your super (including compulsory employer and salary sacrifice contributions) and personal contributions claimed as a tax deduction are generally taxed at 15%. A provision for this tax is deducted from your account. Additional tax may be payable under certain circumstances, read the *Member Booklet Supplement: Tax and super* for further information. Contributions that exceed the concessional contribution cap for the financial year may be included in your assessable income and taxed at your marginal tax rate, plus an interest charge, on top of the 15% contributions tax.

Non-concessional contributions and other contributions to your super, which include spouse contributions, government co-contributions and contributions made from your after-tax salary or from your own savings, are not taxed. The government has set limits on the amount that may be contributed after tax to super in a financial year.

 Contributions that exceed the annual limit may attract additional tax.

Tax on investment income

Investment income is generally taxed at 15%, but offsets (tax credits and rebates) may reduce the effective tax rate. Tax is deducted from investment income before daily unit prices are determined.

Tax on your super benefits

Withdrawals from your super account may be taxed if you are aged less than 60 and any applicable tax will be withheld from your benefit payment. Once you turn 60, generally no tax applies to withdrawals, unless you are a temporary resident.

 You may wish to provide your tax file number (TFN). It's not compulsory to provide your TFN, but if you don't you may pay additional tax on your contributions and benefit; and some contributions may not be accepted. It will also be more difficult to trace different superannuation accounts in your name. By providing your TFN, you can help ensure that you receive all your super benefits when you retire.

 You should read the important information about tax and super before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Tax and super*. The material relating to tax and super may change between the time when you read this Statement and the day when you acquire the product.

8 Insurance in your super

As an employer sponsored member in First State Super, you may be eligible to receive automatic cover and optional cover. You should check your eligibility for cover and any options to change or opt out of your cover.

 The information provided in this section is a summary of the insurance cover available to you. Information about eligibility, cancellation, conditions, and exclusions that may affect your entitlement to insurance cover can be found in the *Member Booklet Supplement: Insurance (Employer Sponsored)* available on our website and by contacting us. You should read this information before deciding whether the insurance is appropriate for you.

Death and total and permanent disablement cover

Automatic cover

New employer sponsored members may receive three units of automatic cover for death (including terminal illness) and TPD cover subject to eligibility.

If you are a new employer sponsored member aged over 15 and less than 70, you are eligible for automatic cover if your First State Super participating employer is making your SG contributions to the fund. The value of your insurance benefit depends on your age and your employer insurance category. (This category is given to your employer, based on the general nature of the duties of all its employees).

Your automatic cover will commence on the date you commence employment with your First State Super participating employer, provided we receive the first SG contribution made for you by that employer within six months of you commencing employment. In some cases, your automatic cover may be subject to limited cover conditions.

You can apply for more cover

First State Super offers eligible members the opportunity to increase their cover in the fund, including:

- Start-up bonus cover (and, subject to conditions, additional start-up bonus cover)¹ where eligible new members with automatic cover can apply to increase their death and TPD cover – with only limited health and lifestyle information required (maximum cover limits apply).
- The option for members to apply for additional death and TPD cover, death only cover and/or income protection cover (see **Optional income protection cover** on page 8) at any time (but you'll need to provide information about your health, occupation, income and lifestyle). Death and TPD (and death only) cover is available as:
 - unit-based cover** – where your benefit amount depends on your age and your insurance category; and/or
 - fixed cover** – where the amount of cover is fixed, regardless of your age.
- If you have insurance cover through First State Super, the option of applying to transfer cover from another life policy to First State Super.
- The option of applying for additional cover as a result of a life event.

If you are employed in a low-risk clerical or management occupation, you can apply to upgrade your automatic cover to Basic Plus (which is a modified insurance category) where you may receive a higher level of cover at no additional cost. You can also apply to be occupationally rated for all of your cover.

¹ We must receive your first SG contribution from your First State Super participating employer within 6 months after you commenced employment and you must not have reduced your automatic cover.

How to apply

To take up one or more of the start-up offers, complete and return the *Start-up bonus cover for new employer sponsored members* form, ensuring we receive it within 180 days after we receive your first SG contribution from your First State Super participating employer.

To apply for any of the other options, complete and return the relevant application form: *Application for insurance* form or *Application to transfer insurance* form. These forms are available from our website or by contacting us.

When providing information for your application for insurance cover, you have a duty of disclosure to the insurer (see the *Member Booklet Supplement: Insurance (Employer Sponsored)*). Conditions apply and the insurer has the right to accept or reject your application. If accepted, any change to your cover starts on the date of the insurer's written acceptance.

 The insurance calculators on our website can help you decide how much insurance you need.

The cost and amount of your automatic death and TPD cover

The cost of automatic unit-based death and TPD cover is summarised in **Table 6**. Insurance premiums are deducted monthly, in arrears, from your super account. The cost of cover for part of a month is calculated on a daily basis. If there is not enough money in your account, your insurance cover will stop. The cost of cover may change in the future.

Read the *Member Booklet Supplement: Insurance (Employer Sponsored)* for the full tables for the cost and amount of unit-based cover.

Table 6: Cost of unit-based cover

Employer insurance category	Cost per unit per month (deducted from your account)	
	Death only	Death and TPD
Basic Plus	\$3.37	\$7.08
Public Service + White Collar	\$3.37	\$7.08
Health	\$3.20	\$6.72
Government Trading Enterprise + Light Manual	\$3.80	\$7.98
Education	\$4.03	\$8.47
Emergency Services + Manual / Heavy Manual	\$4.01	\$8.43
Police ²	\$15.29	\$32.15

The amount of cover per unit varies, based on the insurance category and age, and reduces to \$0 at age 70. Insurance cover stops at age 70 (except terminal illness cover which stops at age 69) and a restricted definition of TPD applies from age 65. Cost per unit includes an insurance administration fee of \$0.05 per month for death only cover and \$0.10 per month for death and TPD cover.

 Insurance premiums will be deducted from your account while there is enough money in your account, or until you notify First State Super that you wish to opt out or cancel your cover.

² If you are a sworn police officer employed by NSW Police, your employer may make additional employer contributions on your behalf. Contact your employer for more details.

Opting out or reducing your cover

You can reduce your three units of automatic cover to one or two units of death and TPD cover; to one, two or three units of death only cover, or you can opt out of cover at any time. To reduce or opt out of your automatic cover without costs being incurred you must notify us within 30 days of being notified of your automatic cover commencing, by completing the *Application to reduce or cancel insurance cover* form, available from our website or by contacting us.

Maximum amount of death and TPD cover

The maximum amount of insurance cover is unlimited for death, \$5 million for terminal illness and \$5 million for TPD.

Optional income protection cover

Income protection insurance provides a monthly income benefit, which is a percentage of your pre-disability income, if you become sick or injured and are not able to work, as defined by the insurance policy. You have a choice of benefit payment periods.

Depending on your occupation, you can apply for income protection cover by completing and returning the *Application for insurance* form. The insurer has the right to accept or reject your application. If accepted, your cover starts on the date of the insurer's written acceptance.

Start-up bonus income protection cover options are also available. See the *Member Booklet Supplement: Insurance (Employer Sponsored)* available on our website and by contacting us for details.

Exclusions and limitations

There are conditions and events, as well as employment in hazardous occupations, that affect the cover you may be entitled to. See the *Member Booklet Supplement: Insurance (Employer Sponsored)*.

Other important information

Insurance cover is provided under policies issued to the trustee by TAL Life Limited (ABN 70 050 109 450, AFSL 237848).

A death, terminal illness or TPD benefit is paid as a lump sum. Definitions are explained in the **Glossary** sections of the *Member Booklet Supplement: Insurance (Employer Sponsored)*. To receive an insured benefit your claim must be accepted by the insurer and you must meet a condition of release under superannuation law.

 More information about the optional insurance cover available to you, including costs of cover (whether fixed cover or unit-based cover) and other significant matters is provided in the *Member Booklet Supplement: Insurance (Employer Sponsored)* available on our website or by contacting us. You should read this information before deciding whether optional insurance cover is appropriate for you.

 You should read the important information about insurance before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the *Member Booklet Supplement: Insurance (Employer Sponsored)*. The material relating to insurance may change between the time when you read this Statement and the day when you acquire the product.

9 How to open an account

You do not have to complete an application form. Your employer has nominated First State Super to receive compulsory superannuation contributions for all employees who do not choose their own fund. This means that as an employee you are automatically nominated to become a member of First State Super. You may also become an Employer sponsored member if you are a Personal member and we receive an SG contribution for you from a participating employer.

If you are a new member, you have a number of choices open to you, particularly in relation to insurance and investment options. It's not compulsory to make these choices and if you don't, the MySuper Life Cycle strategy and automatic insurance arrangements will apply to you. Make sure you're fully informed by reading all the information in this *Member Booklet* and the *Member Booklet Supplements*. If you'd like to make super contributions by payroll deduction, complete the *Contributions by payroll deduction* form and give it to your payroll manager.

If you're not sure which options are best for you, we recommend that you seek financial advice. Our members have access to single issue advice about their First State Super account at no charge and comprehensive advice on a fee-for-service arrangement, through our financial planning business.

Cooling-off rights

Members: There are no cooling-off rights for Standard Employer sponsored members of First State Super or members transferred to the Employer sponsored category.

Employers: Employers applying to participate in First State Super have a 14-day cooling-off period from the earlier of:

- the date you receive your welcome letter/email; or
- five business days after we accept you as a participating employer.

Making a complaint

You can make a complaint in the following ways:

- call us on 1300 650 873
- send an email to complaints_officer@firststatesuper.com.au
- send a fax to 1300 722 072
- write to the Complaints Officer
First State Super, PO Box 1229, Wollongong NSW 2500
- go online to firststatesuper.com.au/complaints.

 You should read the important information about the cooling-off provisions and making a complaint before making a decision. Go to the fund's website at firststatesuper.com.au/pds and read the sections, **Cooling-off rights** and **If you have a complaint** in the *Member Booklet Supplement: About First State Super for Employer Sponsored, Police Blue Ribbon Super and Ambulance Officers' Super members*. The material relating to cooling-off and making a complaint may change between the time when you read this Statement and the day when you acquire the product.



Contact us

Phone 1300 650 873
Fax 1300 722 072
Email enquiries@firststatesuper.com.au
Web firststatesuper.com.au
Post PO Box 1229, Wollongong NSW 2500